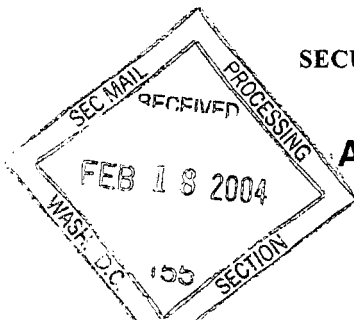




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SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549ANNUAL AUDITED REPORT  
FORM X-17A-5  
PART III

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

OMB APPROVAL	
OMB Number:	3235-0123
Expires:	October 31, 2004
Estimated average burden hours per response.....	12.00

SEC FILE NUMBER
8- 33202

REPORT FOR THE PERIOD BEGINNING 01/01/2003 AND ENDING 12/31/2003  
MM/DD/YY MM/DD/YY

## A. REGISTRANT IDENTIFICATION

NAME OF BROKER-DEALER: Crowley Securities

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

3201-B Millcreek Road

(No. and Street)

Wilmington, DE 19808

(City)

(State)

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

Robert A. Crowley (302) 994-4700

(Area Code - Telephone Number)

## B. ACCOUNTANT IDENTIFICATION

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

Truitt, Sarnecki &amp; Associates, P.A.

(Name - if individual, state last, first, middle name)

5301 Limestone Road, Suite 128, Wilmington, DE 19808-1246

(Address)

(City)

(State)

(Zip Code)

## CHECK ONE:

- ☒ Certified Public Accountant  
☐ Public Accountant  
☐ Accountant not resident in United States or any of its possessions.

PROCESSED  
MAR 23 2004

FOR OFFICIAL USE ONLY

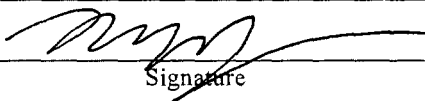
THOMSON  
FINANCIAL

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

## OATH OR AFFIRMATION

I, Robert A. Crowley, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Crowley Securities, as of December 31, 20 03, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

**CATHERINE C. CROWLEY**  
**NOTARY PUBLIC**  
**STATE OF DELAWARE**  
My Commission Expires April 6, 2007

  
Signature

General Partner

Title

  
Notary Public

This report \*\* contains (check all applicable boxes):

- ☒ (a) Facing Page.
- ☒ (b) Statement of Financial Condition.
- ☒ (c) Statement of Income (Loss).
- ☒ (d) Statement of ~~Changes in Financial Condition~~ XXXXXXXXXXXXXXXXXXXX Cash Flows.
- ☒ (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- ☐ (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- ☒ (g) Computation of Net Capital.
- ☐ (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- ☐ (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- ☐ (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-3 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- ☐ (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- ☒ (l) An Oath or Affirmation.
- ☐ (m) A copy of the SIPC Supplemental Report.
- ☐ (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

**CROWLEY SECURITIES**

**FINANCIAL STATEMENTS**

**DECEMBER 31, 2003**

**CROWLEY SECURITIES**  
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**DECEMBER 31, 2003**

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*The Right Move*

## **Truitt, Sarnecki & Associates**

CERTIFIED PUBLIC ACCOUNTANTS

*Ronald W. Truitt, CPA • Gregory J. Sarnecki, CPA • Kenneth W. Stewart, CPA • Stephen D. Ritchie, CPA*

*Donna McClintock, CPA • Scott A. Sumner, CPA • Jeffrey A. Elwell, CPA • Angela L. Cappelli, CPA*

The Partners

Crowley Securities

Wilmington, Delaware

### Independent Auditors' Report

We have audited the accompanying Statement of Financial Condition of Crowley Securities as of December 31, 2003, and the related Statements of Income, Changes in Partners' Capital, and Cash Flows for the year then ended. These financial statements are the responsibility of the Partnership's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with U.S. generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Crowley Securities as of December 31, 2003, and the results of its operations and its cash flows for the year then ended, in conformity with U.S. generally accepted accounting principles.

*Truitt, Sarnecki & Associates*  
**Truitt, Sarnecki & Associates, P.A.**

February 4, 2004

EXHIBIT A

CROWLEY SECURITIES  
STATEMENT OF FINANCIAL CONDITION  
AS OF DECEMBER 31, 2003

ASSETS

CURRENT ASSETS

Cash (Exhibit D)	\$ 10,051	
Commissions Receivable	<u>138</u>	
<u>TOTAL ASSETS</u>		<u>\$ 10,189</u>

PARTNERS' CAPITAL

PARTNERS' CAPITAL

Partners' Capital (Exhibit C)	\$ 13,489	
Accumulated Other Comprehensive Loss (Exhibit C)	<u>(3,300)</u>	
<u>TOTAL PARTNERS' CAPITAL</u>		<u>\$ 10,189</u>

See accompanying notes.

CROWLEY SECURITIES  
STATEMENT OF INCOME  
FOR THE YEAR ENDED DECEMBER 31, 2003

REVENUE

Commission Income	\$ 742
Concession Income - Other	92
Interest Income	44
NASD Rebate	<u>165</u>

TOTAL REVENUE \$ 1,043

EXPENSE

Management Fees 900

NET INCOME (Exhibits C and D) \$ 143

See accompanying notes.

**CROWLEY SECURITIES**  
**STATEMENT OF CHANGES IN PARTNERS' CAPITAL**  
**FOR THE YEAR ENDED DECEMBER 31, 2003**

	<u>Partners'</u> <u>Capital</u>	<u>Accumulated</u> <u>Other</u> <u>Comprehensive</u> <u>Income (Loss)</u>	<u>Total</u> <u>Partners'</u> <u>Capital</u>
<u>BEGINNING BALANCE</u> - January 1, 2003	\$ 13,346	\$ (3,300)	\$ 10,046
<u>ADD</u> : Net Income (Exhibit B)	<u>143</u>	<u>0</u>	<u>143</u>
<u>ENDING BALANCE</u> - December 31, 2003 (Exhibit A)	<u>\$ 13,489</u>	<u>\$ (3,300)</u>	<u>\$ 10,189</u>

See accompanying notes.



**CROWLEY SECURITIES**  
**STATEMENT OF CASH FLOWS**  
**FOR THE YEAR ENDED DECEMBER 31, 2003**

CASH FLOWS FROM OPERATING ACTIVITIES

Net Income (Exhibit B)	\$ 143
Adjustments to Reconcile Net Income to Net Cash Used by Operating Activities	
Increase in Commissions Receivable	<u>(138)</u>

<u>NET CASH PROVIDED BY OPERATING ACTIVITIES</u>	\$ 5
--	------

<u>CASH BALANCE</u> - January 1, 2003	<u>10,046</u>
---------------------------------------	---------------

<u>CASH BALANCE</u> - December 31, 2003 (Exhibit A)	<u>\$ 10,051</u>
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See accompanying notes.

**CROWLEY SECURITIES**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**DECEMBER 31, 2003**

**NOTE 1: GENERAL**

The entity operates as a Partnership established for the specific purpose of providing services as a securities broker/dealer to the Mid-Atlantic Region from its sole location in Wilmington, Delaware.

In order to conduct business as a securities broker/dealer, SEC Rule 15C3-1 requires the maintenance of a minimum capital balance of \$5,000 for broker/dealers that do not hold funds or securities for, or owe money or securities to, customers, and do not carry accounts of, or for customers.

All customer transactions are cleared through another broker dealer on a fully disclosed basis; therefore, the entity claims an exemption from SEC Rule 15C3-3 under Section k(2)(ii).

**NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Revenue Recognition** – Commission and concession income are generally recognized on a trade date basis. Commissions and concessions are collected directly from the gross proceeds of securities sold on the trade date.

**Cash Equivalents** - For purposes of the statement of cash flows, the Partnership considers all highly liquid debt instruments purchased with an original maturity of three months or less to be cash equivalents.

**Commissions Receivable** – The Partnership carries its commissions receivable at cost less an allowance for doubtful accounts. On a periodic basis, the Partnership evaluates its commissions receivable and establishes an allowance for doubtful accounts, when deemed necessary, based on its analysis of the aged receivables. The Partnership does not accrue interest on any outstanding balance and may eventually write off a doubtful account as uncollectible when collections efforts fail over a period of time. The allowance for doubtful accounts was \$0 as of December 31, 2003.

**Investments** – The Partnership carries its securities held for sale at fair market value. Realized gains and losses are reported on the statement of operations and are derived from the proceeds of the security at the trade date less the cost basis of the security at the acquisition date. Unrealized gains and losses are reported on the statement of comprehensive income and are classified as accumulated comprehensive income under the partners' capital section of the statement of financial condition.

**Income Taxes** - The Partnership is not a taxpaying entity for federal and state income taxes purposes; accordingly, a provision for income taxes has not been recorded in the accompanying financial statements. Partnership income or loss is reflected in the partners' individual or corporate income tax returns in accordance with their ownership percentages.

**CROWLEY SECURITIES**  
**NOTES TO THE FINANCIAL STATEMENTS - CONTINUED**  
**DECEMBER 31, 2003**

**NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED**

Use of Estimates In the Preparation of Financial Statements - The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period. Actual results could differ from those estimates.

Fair Value of Financial Instruments - Unless otherwise indicated, the fair value of all reported assets and liabilities which represent financial instruments (none of which are held for trading purposes) approximate the carrying values of such amounts.

**NOTE 3: RELATED PARTY TRANSACTIONS**

During the current year the Partnership paid management fees to the Crowley Financial Group in the amount of \$900. Frederick J. Crowley and Robert A. Crowley, officers and shareholders of the Crowley Financial Group, are also the general partners of Crowley Securities.

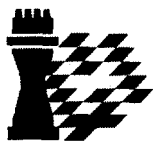
**NOTE 4: MAJOR CUSTOMER**

The Partnership derived a substantial portion of its revenue from a single customer.

**NOTE 5: MARKETABLE SECURITIES**

The Partnership has invested in a warrant of a publicly traded company. The fair market value of the warrant is measured by the excess of the fair market value of the underlying stock over its exercise price.

	<u>Fair Market Value</u>	<u>Cost Basis</u>	<u>Unrealized Loss</u>
Warrants in NASDAQ Stock Market	\$ 0	\$ 3,300	\$ (3,300)



*The Right Move*

## **Truitt, Sarnecki & Associates**

CERTIFIED PUBLIC ACCOUNTANTS

*Ronald W. Truitt, CPA • Gregory J. Sarnecki, CPA • Kenneth W. Stewart, CPA • Stephen D. Ritchie, CPA*

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*Donna McClintock, CPA • Scott A. Sumner, CPA • Jeffrey A. Elwell, CPA • Angela L. Cappelli, CPA*

### **The Partners**

Crowley Securities

Wilmington, Delaware

### **Independent Auditors' Report on Supplementary Information**

We have examined the accompanying Statement of Financial Condition of Crowley Securities for the year ended December 31, 2003, and the related Statements of Income, Changes in Partner's Capital, and Cash Flows for the year then ended. We have issued our report thereon dated February 4, 2004. Our examination was made for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedule I is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in the examination of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

***Truitt, Sarnecki & Associates, P.A.***

February 4, 2004

**CROWLEY SECURITIES**  
**COMPUTATION OF NET CAPITAL PURSUANT TO RULE 15C3-1**  
**FOR THE YEAR ENDED DECEMBER 31, 2003**

<u>NET CAPITAL BEFORE HAIRCUTS ON SECURITY POSITIONS</u>	\$ 10,189
<u>DEDUCT:</u>	
Haircuts (9%) on Marketable Securities	<u>0</u>
<u>NET CAPITAL</u>	<u>\$ 10,189</u>
<u>AGGREGATE INDEBTEDNESS</u>	<u>\$ 0</u>

NOTE: There was no difference from the Partnership's computation; therefore, no reconciliation has been prepared.



*The Right Move*

## **Truitt, Sarnecki & Associates**

CERTIFIED PUBLIC ACCOUNTANTS

*Ronald W. Truitt, CPA • Gregory J. Sarnecki, CPA • Kenneth W. Stewart, CPA • Stephen D. Ritchie, CPA*

*Donna McClintock, CPA • Scott A. Sumner, CPA • Jeffrey A. Elwell, CPA • Angela L. Cappelli, CPA*

February 4, 2004

Crowley Securities  
3201-B Millcreek Road  
Wilmington, DE 19808

We have examined the financial statements of Crowley Securities for the year ended December 31, 2003, and have issued our report thereon dated February 4, 2004. As part of our examination, we made a study and evaluation of the Company's system of internal accounting control (which includes the procedures for safeguarding securities) to the extent we considered necessary to evaluate the system as required by generally accepted auditing standards. The purpose of our study and evaluation which included obtaining an understanding of the accounting system, was to determine the nature, timing, and extent of the auditing procedures necessary for expressing an opinion on the financial statements.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission, we have made a study of the practices and procedures (including tests of compliance with such practice and procedures) followed by Crowley Securities that we considered relevant to the objectives stated in Rule 17a-5(g), in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and the procedures for determining compliance with the exemptive provisions of Rule 15c3-3. We did not review the practices and procedures followed by the Company in making the quarterly securities examinations, counts, verifications and comparisons, and the recordation of difference required by Rule 17a-13 or in complying with the requirements for prompt payment for securities under Section 8 of Regulation T of the Board of Governors of the Federal Reserve System, because the Company does not carry security accounts for customers or perform custodial functions relating to customer securities.

The management of the Company is responsible for establishing and maintaining a system of internal accounting control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of control procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the Commission's above-mentioned objectives. The objectives of a system and the practices and procedures are to provide management with

reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal accounting control procedures or the practices and procedures referred to above, errors or irregularities may nevertheless occur and not be detected. Also, projections of any evaluation of them to future periods are subject to the risk that they may become inadequate because of changes in conditions or that the degree of compliance with them may deteriorate.

Our study and evaluation made for the limited purpose described in the first paragraph would not necessarily disclose all material weaknesses in the system. Accordingly, we do not express an opinion on the system of internal accounting control of Crowley Securities taken as a whole. However, our study and evaluation disclosed no condition that we believe to be a material weakness.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2003, to meet the Commission's objectives.

This report is intended solely for the use of management and the Securities and Exchange Commission and should not be used for any other purpose.

  
*Truitt, Sarnecki & Associates, P.A.*